

Industry Leaders of Southwestern Illinois

“First Mid-Illinois Bank has been in business for nearly 150 years. Over that century and a half we’ve been able to strike a wonderful partnership between our customers, our employees and the bank’s owners. I’m pretty proud of that.

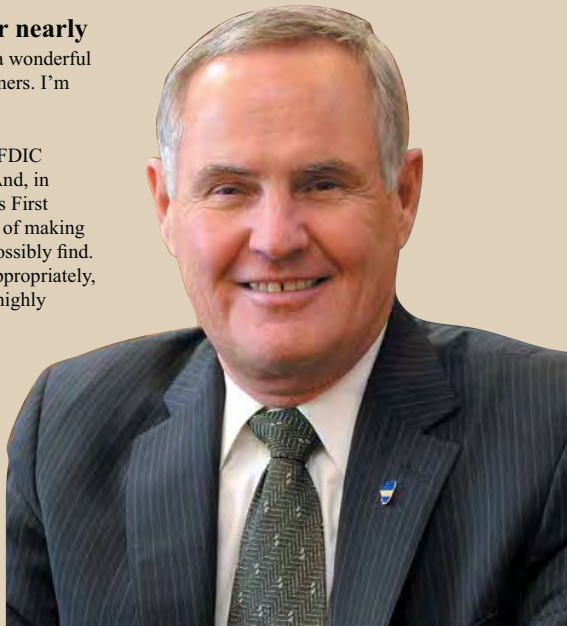
There are a lot of things about banks that are the same. We all have FDIC insurance that protects depositors. We all follow similar regulations. And, in many cases, our products are more alike than different. What separates First Mid from everyone else is our people - more specifically, our strategy of making sure that First Mid has the smartest, hardest working people we can possibly find. We’ve gone to the nth degree to find the best people, organize them appropriately, pay them well and give them the opportunity to compete in what is a highly competitive industry.

Business customers need to have trust that their banker understands his or her needs and truly wants to help them succeed. Business owners need to know that their banking representative has the full faith and support of the bank’s loan committee and board of directors.

Things are different today than they were 10 years ago, and they’re going to be different 10 years from now. Nothing is as dependable as change. Bankers need to be adaptable and a little clairvoyant; we’ve got to manage what we can manage and adapt to what we can’t.

Our team of business banking experts focuses on the customer’s needs and helps guide them through the complicated world of lending, accounting, business management, taxes and more. At First Mid, it’s all about the people.”

*William S. Rowland
Chairman and CEO
First Mid-Illinois Bank & Trust*



Strong and Stable Since 1865.

Over our long history, First Mid has grown from the humble beginnings of one location in one community, to a network of 38 locations in 25 communities. Today, our footprint stretches across Illinois, but we have never lost sight of our focus: providing our customers with the best financial services available and supporting the communities we call home.

As we come closer to our 150th anniversary, we look forward to continuing a long history of excellence.

**TOP 200
COMMUNITY
BANKS**
AMERICAN BANKER

**SUPERIOR
RATING**
★★★★★
BAUER FINANCIAL



In the Metro Region:
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For a complete list of banking centers, visit us online.

FIRSTMID.COM



Industry Leaders of Southwestern Illinois

“Sandberg Phoenix attorneys are some of the most knowledgeable in the country, and have represented both small and large corporations in a variety of legal situations. With nearly 100 attorneys and more than 30 years of experience, Sandberg Phoenix was recently rated a Top-Tier law firm in *U.S. News & World Report's* ‘Best Law Firms’ national survey.

And all of our services are available in your backyard.

With four offices throughout Southern Illinois, our attorneys are your neighbors, friends and fellow community members. We understand the specific environment affecting your business or personal legal decisions and can help you chart a course that will most effectively navigate your unique legal issues. Our broad legal knowledge and specializations mean that, no matter what your situation, we have an attorney who will face it with you and work toward the best possible outcome. We believe in listening and are committed to learning and achieving your specific goals.

This commitment is backed up not only by our work, but in writing. We guarantee that our attorneys will provide you with timely, responsive and cost-effective legal services. We promise to be prompt, professional and passionate in our representation. Although we cannot guarantee results, we can guarantee your satisfaction with how we provide these services. Simply inform us promptly of any service-related issue and we will resolve it to your reasonable satisfaction, even if it means reducing our fees.

The legal assistance you need is closer than you think. Visit us at www.sandbergphoenix.com or at any of our Southern Illinois offices. We'll be happy to meet you.”

Philip Lading
Managing Shareholder, Edwardsville Office
Sandberg Phoenix & von Gontard P.C.



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Industry Leaders of Southwestern Illinois

“St. Louis Regional Airport’s 600-acre business park is the ideal location

for growing companies who need to move products or people. Opportunities exist for aeronautical and conventional business investment. Leasing here means exceptional access to warehousing and world-class intermodal air, highway, rail and barge transportation.

Most importantly, overhead at the airport is low. The airport is governed by an independently empowered airport authority board and managed by professional administrators. You work with local people who care about your success.

The airport provides two hard-surface runways for both day and night operations, published FAA-certified instrument approaches for modern GPS or legacy equipment, 24/7 security and full-time airport rescue and firefighters. There is ample free parking, whether your customers come by airplane or auto.

There are over 500 jobs on the airport in aviation and a wide assortment of other fields. Call me for a tour of our facility and see why St. Louis Regional Airport is open for business - your business.”



David C. Miller, Airport Manager
St. Louis Regional Airport



“Sheppard, Morgan & Schwaab was founded in 1892 by my great-grandfather in Edwardsville.

I’m proud to be the 4th generation in civil engineering. SMS offers roadway, water and wastewater design and planning services as well as land surveying expertise. By sticking to those basic concentrations, we’ve been able to really give our long-term clients focused professional design and consulting services at a good value. It has been our pleasure to work for years with several local municipalities and business clients throughout Madison County. We’ve enjoyed good success in making clients happy, and we’ve had the great fortune of working with repeat clients. Because we’ve been around for more than a century, we often assist Madison County with regard to updating their GIS property database and to supplement their research with the vast surveying information we’ve accumulated over the decades. Building on more than a century of excellence, SMS Engineers pledges to continue delivering exceptional civil engineering and land surveying services, surpassing client expectations and forming long-term partnerships.”



Cas Sheppard, President
Sheppard, Morgan & Schwaab Inc.



Sheppard, Morgan & Schwaab, Inc.
CIVIL ENGINEERS AND LAND SURVEYORS

Cas Sheppard, President
Sheppard, Morgan & Schwaab Inc.

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- Dave Miller, Airport Manager

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“As a second-generation family-owned business founded in 1980, Poettker Construction Company

is committed to providing a full range of construction management, general contracting and design/build services to education, healthcare, religious, industrial, government and retail clients in the St. Louis area. Headquartered in Breese, Illinois, Poettker Construction is licensed and qualified to do business in 14 states.

The hallmark of every Poettker Construction project is the relationship developed among the individuals involved. At Poettker Construction, we want to exceed your expectations in every aspect of the construction process. Our goal is to create customer relationships founded on mutual respect, professionalism, integrity and dedication to our clients’ needs and goals. You will find that our experience working with our clients is always a positive and collaborative effort filled with enthusiasm and competence in order to ensure our clients obtain the highest degree of quality during construction. Our clients’ interests are always foremost in our minds, whether issues of quality, safety, value, schedule or personal chemistry.

We recognize your need for experienced individuals running your project and assure you that you will find the most competent, considerate and collaborative team players with Poettker Construction. Employees are encouraged and supported in the pursuit of professional education and certification with organizations such as the American Institute of Constructors, the Association of General Contractors, CFMA and other professional organizations.”



Charles V. Poettker
President and CEO
Poettker Construction
Company



New Williamson County Jail, Marion, IL

CONSTRUCTION MANAGEMENT • GENERAL CONTRACTING • DESIGN/BUILD

Our goal is to create customer relationships founded on mutual respect, competence, professionalism, integrity and dedication to our clients’ needs and goals. We believe that the key to success is communication. Our clients are always foremost in our minds. We strive to understand the needs of each client and provide the talent required to make their construction visions a triumphant reality. Poettker Construction will ensure everyone is responsive to your expectations.



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Industry Leaders of Southwestern Illinois

“With a firm history spanning more than 115 years, Greensfelder, Hemker & Gale P.C.’s

Belleville office was established in 1995. The office is the largest law firm in the Metro East. The office was established to meet the growing needs for clients in this area.

The attorneys in our Belleville office are members of the firm’s corporate, creditors’ rights and bankruptcy, labor and employment, litigation, real estate and trusts and estates practice groups and work with each of the firm’s 18 groups to best serve clients. Our group has extensive experience working with small businesses and individuals, which are the core of the Metro East community.

I have spent my entire legal career in the Metro East, and strongly believe that by working with a larger firm, my clients have access to a much greater pool of resources to meet their needs. This is one of the many reasons I am proud to work at Greensfelder. As a CPA, I have a unique understanding of my client’s business needs and goals, and work to apply that knowledge each day, as do all of my colleagues.

I also believe it is critical to give back to the community I work in. I spend significant time volunteering with local community organizations, including my time as the former president of the Greater Belleville Chamber of Commerce, the National Foundation for Ectodermal Dysplasias; Memorial Foundation; Big Brothers Big Sisters of Southwestern Illinois and other outstanding organizations.”

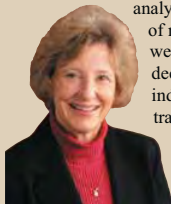


Garrett Reuter
Officer and Board of Directors Member
Greensfelder, Hemker & Gale P.C.

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ATTORNEYS AT LAW

“For 25 years, Selsius™ Corporate and Career Training at Southwestern Illinois College

has been helping companies improve the bottom line. We become partners dedicated to finding a unique solution for every business concern. In the last three years alone, Selsius™ has assisted more than 375 organizations through consulting, needs analysis, pre-hire testing, skills assessment and training of nearly 13,000 employees. Whatever the industry, we have a solution. One project helped a local hospital decrease inventory carrying costs by 11 percent; an industrial facility realized a 400 percent return on its training investment when it was able to eliminate boiler maintenance outsourcing; and a chemical plant reduced an overtime expense resulting in a 50 percent cost savings. These are only a few of our many success stories. Like you, Selsius™ is committed to our region’s economic health. We want to help you help your business succeed.”



Lynette Rienbolt, Director
Selsius™ Corporate and Career Training

“America’s Central Port is located in the heart of the entire United States transportation network. Just minutes from Lambert-St. Louis International Airport as well as three regional airports, the Port offers easy access to river, rail and road transportation.

Through our Foreign Trade Zone, we partner with MidAmerica St. Louis Airport in Mascoutah, Gateway Commerce Center in Pontoon Beach and the Phillips 66 Refinery in Roxana. America’s Central Port is more than a business park. It is the region’s only full-service public port, and it is the northernmost ice-free port on the Mississippi River.

Just north of downtown St. Louis and comprised of 1,200 acres, America’s Central Port has space for commercial and residential development as well as warehouses, apartments, a YMCA and a daycare center.

When our new South Harbor is completed in March of 2014, it will be the region’s newest global gateway for exporting Illinois products to the world.”



Frank Miles
Business Development Manager
America’s Central Port



AMERICA’S CENTRAL PORT



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Fairview Heights, IL
- Ryan T. Barke
Fairview Heights, IL
- Edward S. Bott, Jr.
Belleville, IL
- Bianca R. Chapman
Belleville, IL
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- Patricia H. Wharton
Belleville, IL
- David W. Ybarra
Belleville, IL

Understanding the legal needs of Illinois is much easier when you live here.

You may recognize many of the people at Greensfelder’s Illinois office. You’ve probably seen them volunteering at a booth during a local festival or with their families walking around the mall. This doesn’t make them better attorneys—it just makes them more accessible and understanding of the unique challenges you face in Illinois. It makes a difference. Your bottom line will show it.

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AMERICA’S CENTRAL PORT

Location

America’s Central Port is located just 10 minutes north of downtown St. Louis, MO. The Port is the only full-service, public intermodal port in the St. Louis region.

Transportation

The Port is an intermodal transportation hub, providing tenants with immediate access to the Mississippi River, four interstates, and six Class I railroads.

Facilities

The Port’s 1,200-acre business and industrial park has development-ready sites, warehouse and office space, and residential properties available for lease.

Find out how we can serve you by visiting www.americascentralport.com or calling 618-877-8444